

LEO FIELD SERVICES

Deployment, installation, maintenance, and management services for mission-critical satellite infrastructure

AFRICA | REMOTE & HARD-TO-REACH MARKETS | END-TO-END FIELD DELIVERY

Core value proposition

Acel Technologies gives LEO operators, government resellers and enterprise integrators one accountable field-services partner for the work between shipment and service acceptance—and for the maintenance that follows. Acel combines local execution, telecom engineering, logistics, civil works and hybrid power support in markets where deployment conditions are complex.

DEPLOY

Site surveys • import/customs coordination • warehousing • last-mile delivery • mounting • terminal installation • network integration • commissioning

OPERATE

Preventive and corrective maintenance • troubleshooting • equipment replacement • spare-parts management • SLA response • KPI reporting

ENABLE

Tower and light civil works • shelters and fencing • electrical systems • solar/grid/generator hybrid power • remote-site readiness

Relevant experience

- SES / MOOV Africa Chad & Mali: local engineers imported, warehoused, deployed and installed 70+ sites across difficult terrain on a tight schedule, on time and on budget.
- Airtel: VSAT installation and maintenance support for motorized and fixed antennas in Kenya, Gabon, DRC, Congo and Chad.
- AfDB: local engineers installed and provided 24/7 maintenance in 30+ African countries.
- Telecom field services: HUB/VSAT installation and maintenance, BTS support, light construction, power systems, logistics and spare-parts management.
- Operating model: boots-on-the-ground delivery aligned to customer SLA/KPI requirements; Acel states ISO 9001 compliance.

Ideal engagement models

Pilot	Regional SLA	Program Subcontract
5–30 sites in one country	Multi-country installation + break/fix	White-label delivery for reseller/integrator
Defined scope and acceptance checklist	Response-time tiers + regional spares	Prime-controlled customer relationship

NEXT STEP: 30-minute capability review + one-country pilot scoping session

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Source basis: Acel website service and project pages, accessed September 15, 2026. Customer names identify published project experience and do not imply endorsement.